



LaMATS is proud to have Enterprise Fleet Management as a service provider! We trust LaMATS members will find value in their ability to provide full-service fleet management for organizations across Louisiana, as they already partner with 60+ LMA members and other local government entities in the state.

Enterprise Fleet Management operates a network of more than 50 fully-staffed offices and manages a fleet of more than 630,000 vehicles in the U.S. and Canada. Part of Enterprise’s total transportation solution, Enterprise Fleet Management is an affiliate of Enterprise Holdings Inc. and owned by the Taylor family of St. Louis, Mo.



Enterprise supplies most makes and models of cars, light- and medium-duty trucks and service vehicles across North America. The business also provides full-service management for companies, government agencies and organizations operating medium-sized fleets of seven or more vehicles, as well as those seeking an alternative to employee reimbursement programs.

Offering Customized Programs and the Latest Vehicle Technology

As a leading fleet management provider, Enterprise Fleet Management helps hundreds of local government entities save time and financial resources while offering new, well-maintained vehicles that use the latest vehicle technology.

- **Local Fleet Management Expertise:**

Enterprise Fleet Management’s presence in more than 50 local markets – including Metairie, LA – allows for each customer to receive a dedicated account manager and customer service representative who will meet with them at least three times a year. It doesn’t matter how big or small they are. Enterprise can help customers with important decisions that will help lower their total cost of ownership.

- **Customized Fleet Analysis & Cost Savings:**

With Enterprise Fleet Management, a team of experts can assemble a customized fleet management program that is just right for an organization's specific needs. In fact, engaging with Enterprise can help an organization determine a custom solution based on the many variables that are unique to its situation – and desired budget.

Enterprise Fleet Management can provide an analysis of an organization's existing fleet and recommend ways to adjust an organization's fleet composition and save money. This is especially beneficial for fleets with seven or more vehicles where there are opportunities to improve efficiencies and lower the overall cost of ownership.

- **Finances & Cash Flow:**

Many organizations that own and finance their fleet tap into their bank line of credit to acquire vehicles. By acquiring vehicles through Enterprise Fleet Management, a separate line of credit may be established. This approach allows for an organization to leave its line of credit open for other opportunities and needs that require capital.

Enterprise Fleet Management also offers flexible leasing arrangements/options and can work with organizations to meet their needs, which can lessen the amount of debt on an organization's balance sheet compared to traditional loans.

- **Maintenance & Upkeep:**

Vehicles that are past their prime may prove more expensive in terms of higher and more frequent maintenance and fuel costs, as well as opportunity costs due to lost productivity.

Enterprise Fleet Management can help organizations manage that cost and give them peace of mind that their fleet is well-maintained and cost-efficient. Enterprise Fleet Management provides maintenance, vehicle registration and use reporting, licensing and registration, insurance and fuel cards that automatically monitor fuel purchases and miles for each vehicle.

Multiple LMA members currently partner with Enterprise Fleet Management. Please contact Billy Dobosz (william.j.dobosz@efleets.com) for more information.